

TOSHIBA

Leading Innovation >>>

Toshiba 2006 Telecom Market Share

Toshiba Telecommunication Systems Division was **ranked #3** for IP Sites/Systems shipped in 2006, with 13% market share*. Toshiba's Strata® CIX™ family of IP systems provides the right telephone solutions, at the right price, for small-to-medium sized businesses, enterprises, and networked locations. Our award winning products, including VoIP endpoints, mobility and video solutions, along with Toshiba's leading edge suite of applications makes Toshiba's business telephone products a must have for every business.

Rank	Manufacturers	Total	% Share
1	Cisco	25,049	19.6%
2	Nortel	21,321	16.7%
3	Toshiba	16,610	13.0%
4	Avaya	15,471	12.1%
5	NEC	11,709	9.2%
6	Inter-Tel	9,818	7.7%
7	Mitel	9,815	7.7%
8	Siemens	3,947	3.1%
9	3COM	3,226	2.5%
10	Iwatsu	2,897	2.3%
	Others	7,891	6.2%
	Total	127,754	100.0%

IP PRODUCTS
For An **IT WORLD**

Continuously Ranked at the Top
Toshiba's VoIP products provide unparalleled quality and reliability! Small businesses and multi-location call centers alike, continue to choose Toshiba telephone systems for their business communication needs!

www.telecom.toshiba.com

*Source: InfoTech, New IP Sites/Systems 2006 Total Year

